

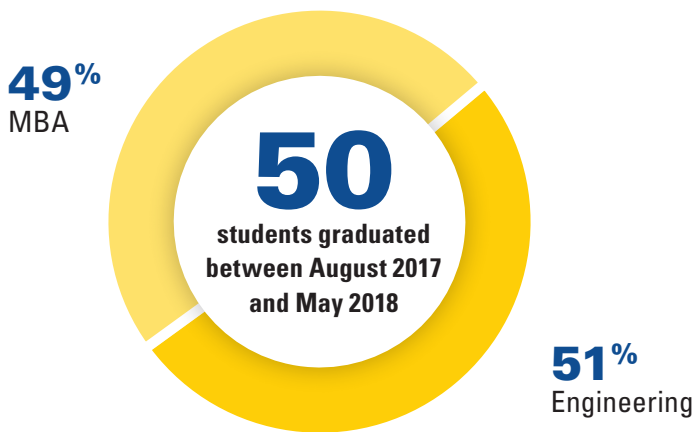
2018 Employment Profile

The Tauber Institute for Global Operations

is a partnership between the University of Michigan College of Engineering and Stephen M. Ross School of Business, and a 30-member Industry Advisory Board. The Tauber Institute was developed to meet industry's need for a new kind of graduate—one who has an exceptional academic background, extensive professional experience, and most importantly, can successfully integrate business and engineering perspectives to lead global operations into the future.

2018 Class Profile

Students in eight different degree programs participate in the Tauber Institute. Through the Tauber Institute, all students complete a rigorous joint business and engineering curriculum and participate in a Tauber Team Project.



99%

Student placement over
the last three years.

58%

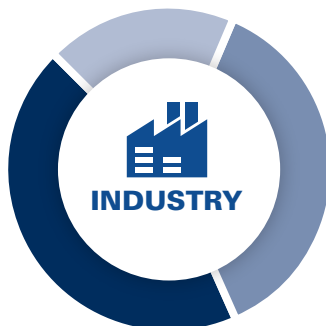
Accepted positions working
for Team Project sponsors
and/or Tauber Institute
for Global Operations
corporate partners.

The following statistics reflect input from 41 of the 50 students.

19%
Consulting

37%
Manufacturing

44%
Services
(Retail, High-Tech)



34%
General
Management

17%
Other
(Internal Consulting,
Manufacturing,
Marketing, R&D,
Sustainability)



22%
Operations
Management/
Supply Chain

20%
Consulting

7%
Engineering

academia strengthening ties industry

ups george d smith prize

2018 Tauber Institute Placement Statistics August 2017–May 2018 Graduates

FUNCTION	%	BASE			SIGNING BONUS	
		Avg.	Median	Range	%	Median
MBA 20 of 24 reporting						
Consulting	15%	\$145,000	\$150,000	\$135,000 – \$150,000	100%	\$25,000
General Management	50%	\$123,000	\$125,000	\$108,000 – \$135,000	100%	\$25,000
Operations/Supply Chain	20%	\$128,750	\$130,000	\$125,000 – \$130,000	100%	\$45,000
Other	15%	\$118,666	\$116,000	\$110,000 – \$130,000	100%	\$50,000

Engineer 21 of 26 reporting

Less than one year of work experience

Consulting	25%	\$83,000	\$80,000	\$70,000 – \$100,000	60%	\$5,000
Engineering	15%	\$77,833	\$86,000	\$58,000 – \$89,500	67%	\$5,000
General Management	5%	\$130,000	\$130,000	\$130,000 – \$130,000	50%	\$70,000
Operations/Supply Chain	20%	\$112,500	\$112,500	\$95,000 – \$130,000	100%	\$42,000
Other	15%	\$87,333	\$90,000	\$77,000 – \$95,000	100%	\$8,000

More than one year of work experience

General Management	10%	\$130,000	\$130,000	\$130,000 – \$130,000	100%	\$45,000
Operations/Supply Chain	5%	\$130,000	\$130,000	\$130,000 – \$130,000	100%	\$50,000
Other	5%	\$100,000	\$100,000	\$100,000 – \$100,000	100%	\$5,000

INDUSTRY	%	BASE			SIGNING BONUS	
		Avg.	Median	Range	%	Median
MBA 20 of 24 reporting						
Consulting	15%	\$145,000	\$150,000	\$135,000 – \$150,000	100%	\$25,000
Manufacturing	35%	\$121,428	\$125,000	\$110,000 – \$125,000	100%	\$22,000
Services	50%	\$125,100	\$130,000	\$108,000 – \$135,000	100%	\$40,000

Engineer 21 of 26 reporting

Less than one year of work experience

Consulting	25%	\$83,000	\$80,000	\$70,000 – \$100,000	60%	\$5,000
Manufacturing	30%	\$82,583	\$86,000	\$58,000 – \$95,000	67%	\$6,500
Services	25%	\$116,000	\$130,000	\$95,000 – \$130,000	100%	\$50,000

More than one year of work experience

Manufacturing	5%	\$100,000	\$100,000	\$100,000 – \$100,000	100%	\$5,000
Services	15%	\$130,000	\$130,000	\$130,000 – \$130,000	100%	\$50,000

List of Employers for the Class of 2018

3M	End-to-End Analytics	The Keystone Group	Stanley Engineered
Accenture	Ernst & Young (EY)	McKinsey & Company	Fastening
Amazon	Ford Motor Company	Microsoft	Target
The Boeing Company	General Motors	Pfizer	Wade Trim
Boston Consulting Group	Hilti Group	PwC	
Dell Inc.	IDEX	Samsung	